RevOps Toolkit: Stop Pipeline Reset

A 10-minute diagnostic + Momentum Map for RevOps/CRM consultants under client load.

> **The problem this fixes**
>
> Delivery spikes break follow-up, pipeline stalls, and Monday starts at zero.

What it is

A two-page install that turns your week into a closed loop.
You ship one rep, capture an observable result, make one micro-correction, and repeat.

Who it's for

- RevOps / CRM consultants running delivery + pipeline at the same time
- Operators whose selling week disappears during client load
- People tired of restarting the plan every Monday

Who it's not for

- Anyone looking for more templates instead of a cadence
- Brand-new consultants still choosing an offer from scratch
- Teams that want a full CRM rebuild (this is the weekly operating layer)

What you get (PDF)

- Scorecard: pinpoint why execution resets (follow-up, pipeline motion, delivery thrash).
- Momentum Map: pick the next rep and apply the 'one change only' rule.
- Micro-Correction format: Result (observable) + Next time I will (one change).

Time: 10 minutes. Cadence: 15 minutes/day during the Sprint install.

How to use it (10 minutes)

Run one rep. Capture result. Make one change. Keep pipeline moving through delivery.

Step 1: Pick a rep (smallest that counts)

- Send 5 follow-ups (same day SLA)
- Close one open loop in delivery (ship a measurable outcome)
- Update pipeline notes + next action for top 10 deals
- Book one prospecting block (15 minutes) and do it

Step 2: Write the two lines (Micro-Correction)

> **Result:**   (observable, not feelings)
>
> **Next time I will:**   (one change only)

The loop (what operators run)

Action -> Outcome -> Micro-Correction -> Adjust -> Repeat

This prevents the weekly reset because every rep produces a next step.

Want the two-page install?

Comment TOOLKIT on LinkedIn or use the link below:

authority.prosperityunleashed.com/revops/revops-optin/

If you're installing this with the cohort: Sprint runs Mar 2-15, 2026.