

3-DAY CADENCE MINI SPRINT

Install One Working Loop in Your Pipeline

PAGE 1 — HOW THIS WORKS

This is not a course.

This is a 3-day execution test to install one working loop.

GOAL:

Find where execution breaks → Test one correction → Confirm it repeats.

RULES:

- Work on a real pipeline (not theory)
- Run 2–3 reps per day
- Observable results only
- ONE change per rep

CORE LOOP:

Action → Result → Next time I will → Repeat

PAGE 2 — PICK YOUR SLICE

ONE pipeline slice for all 3 days:

- 1 STALLED DEALS (7+ days no activity)
- 2 LATE-STAGE DEALS (close but not moving)
- 3 FOLLOW-UP GAP (recent convos, no next step)

[Circle or check one]

Do not switch mid-sprint.
Depth > variety.

PAGE 3 — DAY 1 — FIND WHERE EXECUTION BREAKS

DAY 1 — Find where execution breaks

Run 2 reps on your selected slice.

REP EXAMPLES:

Stalled: "Still priority or close out?"

Late: "What moves this forward this week?"

Follow-Up: Send within 24 hours (no delay)

Rep 1:

Result: _____

Next time I will: _____

Rep 2:

Result: _____

Next time I will: _____

Pattern spotted? → Day 2 correction.

PAGE 4 —DAY 2 — TEST ONE CORRECTION

DAY 2 — Apply one correction

Review Day 1 → Pick ONE pattern:

- No replies → messaging
- Slow replies → timing
- No movement → next step

Adjust ONE variable:

Examples: [Examples: shorter msg / same-day timing / add next step]

Rep 1:

Result: _____

Next time I will: _____

Rep 2:

Result: _____

Next time I will: _____

Working better? → Day 3 test

PAGE 5 — DAY 3 — CONFIRM IT REPEATS

DAY 3 — Stabilize what works

Use best version from Day 2.

Rep 1:

Result: _____

Next time I will: _____

Rep 2:

Result: _____

Next time I will: _____

You now have one working loop.

→ Diagnosis → Page 6

PAGE 6 — FINAL PAGE — OUTPUT

YOUR BREAK:

Messaging Timing Structure

YOUR NEW RULE:

"I [your one default rule]"

Ex: "Follow up within 24h every convo"

This works now.

But client spikes will break it again.

14-DAY SPRINT (\$497) INSTALL

DM me your Day 3 "Result/Next time" lines → Sprint invite + custom start date.