

# Run 3 Pipeline Reps Today (Find Where Your Execution Breaks)

## Page 1 — Instruction

**This is not a guide.**

This is 3 controlled reps to run inside your pipeline today.

**Goal:**

Identify where your execution breaks under load.

**Rules:**

- Do not overthink
- Do not expand scope
- Run exactly as written
- Capture Result + Next time I will

## **Page 2 — Rep #1 (Reactivation)**

### **REP 1 — STALLED DEAL REACTIVATION**

Pick 3 stalled deals (no activity 7+ days)

Send:

“Still a priority or should I close this out?”

Result:

(replies / no replies / movement)

Next time I will:

(one change only)

## **Page 3 — Rep #2 (Next Step Enforcement)**

### **REP 2 — NEXT STEP CORRECTION**

**Pick 2 active deals**

**Rule:**

No deal without a next step + date

Fix missing next steps immediately

**Result:**

(steps added / clarity / resistance)

**Next time I will:**

(one change only)

## **Page 4 — Rep #3 (Follow-Up Compression)**

### **REP 3 — FOLLOW-UP TIMING TEST**

Pick 2 recent conversations

Send follow-up within 24 hours (not “later”)

Result:

(response speed / engagement / silence)

Next time I will:

(one change only)

## Page 5 — Diagnosis And Next Loop

Where did it break? Check 1:

- No responses → messaging issue
- Delayed actions → timing issue
- Missing next steps → structure issue

This is your constraint.

Fix ONE thing next.

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### **3-Day Mini Sprint (\$97) → Test Your Fix:**

- ✓ Day 1: Run 2-3 reps on YOUR constraint
- ✓ Day 2: Test under delivery load
- ✓ Day 3: Confirm loop compounds

Why \$97?

72 hours = behavior change, not insight.

<https://authority.prosperityunleashed.com/cadence-mini-sprint/>

DM me your 3 "Result/Next time" lines → 14-Day Sprint (\$497) invite.